



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
August 13, 2013

BID TITLE & REFERENCE:
Fruits & Vegetables-Frozen, Canned & Packaged, RFP #140103

DESCRIPTION OF PURCHASE:

A six (6) month pricing agreement to provide frozen, canned and packaged fruits and vegetables as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Twenty-nine (29) items bid; twenty-nine (29) items awarded. Items will be purchased as needed to meet breakfast and lunch menu requirements. Bid award(s) to lowest bidder(s) meeting specifications.

Effective Dates: September 1, 2013 through February 28, 2014.

REQUESTED BY:

Food Services

| SUPPLIER NAME: | ITEMS AWARDED: | ESTIMATED EXPENDITURE: |
|---------------------------------|-----------------------|-------------------------------|
| Kelley Foods, Elba, AL | 9 | 103,700.00 |
| Sysco Gulf Coast, Geneva, AL | 6 | 122,600.00 |
| US Foods-Lakeland, Lakeland, FL | 14 | 131,700.00 |

AMOUNT OF PURCHASE:

\$358,000.00 Est. / 6 Mo.

FUNDING SOURCE:

Food Services Fund (4110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 6

Responses Rejected: 2

DATE AND TIME POSTED:

August 13, 2013, 1:00PM CST

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BOULEVARD
PENSACOLA, FLORIDA 32505
BID TABULATION**

DATE: July 25, 2013

Awarded Items are highlighted

BID NBR: 140103

BID TITLE: Fruits & Vegetables

Where two prices are shown, the bottom price is the bid case/pack size

Top price is unit price needed to determine low cost because of vendor differences in case count

| ITEM | Cranberry Sauce cn 50 cs 0501090 | Mandarin Oranges cn 500 cs 0501080 | Applesauce cn 800 cs 0501030 | Fruit Mixed cn 800 cs 0501100 |
|-----------------------|---|---|--|--|
| Quantity: | | | | |
| ITEM NUMBER | 1 | 2 | 3 | 4 |
| US Foods-Montgomery | 6.4783 | 6.3750 | 5.2683 | No Bid |
| Montgomery, AL | 38.87 | 38.25 | 31.61 | |
| Sysco Gulf Coast | 6.8333 | 6.0417 | 6.000 | 6.8333 |
| Geneva, AL | 41.00 | 36.25 | 36.00 | 41.00 |
| LA Foods | No Bid | 4.108 | 4.025 | 6.6250 |
| Agoura Hills, CA | | 24.65 | 24.15 | 39.75 |
| LA Foods BID 2 | No Bid | 3.992 | No Bid | 6.5417 |
| Agoura Hills, CA | | 23.95 | | 39.25 |
| Kelley Foods | 6.5950 | No Bid | 6.4367 | No Bid |
| Elba, AL | 39.57 | | 38.62 | |
| JNS Foods | No Bid | No Bid | No Bid | No Bid |
| Tamarac, FL | | | | |
| Asian Food Solutions | No Bid | No Bid | No Bid | No Bid |
| Oviedo, FL | | | | |

LA Foods bid was not accepted on these products, vendor would not guarantee specific brand to be delivered and minimum not acceptable.

| ITEM Quantity: | Peaches Sliced 800 0501150 | cn cs | Pears Diced 800 0501160 | cn cs | Pineapple Tidbits 800 0501170 | cn cs | Beans Vegetarian 1,200 0502011 | cn cs |
|---------------------------------------|-------------------------------------|----------|----------------------------------|----------|--|----------|---|----------|
| ITEM NUMBER | 5 | | 6 | | 7 | | 8 | |
| US Foods-Montgomery Montgomery, AL | No Bid | | No Bid | | 5.2600 | | 3.6283 | |
| Sysco Gulf Coast Geneva, AL | 5.8333 | | 6.8333 | | No Bid | | 4.5833 | |
| LA Foods Agoura Hills, CA | 35.00 | | 41.00 | | | | 27.50 | |
| LA Foods Agoura Hills, CA | 6.5367 | | 6.325 | | 4.042 | | 3.5633 | |
| LA Foods Agoura Hills, CA | 39.22 | m,u | 37.95 | m,u | 24.25 | m,u | 21.38 | m,u |
| LA Foods Agoura Hills, CA | 6.3700 | | 6.158 | | No Bid | | No Bid | |
| LA Foods Agoura Hills, CA | 38.22 | m,u | 36.95 | m,u | | | | |
| Kelley Foods Elba, AL | No Bid | | No Bid | | 4.6767 | | 4.2917 | |
| Kelley Foods Elba, AL | | | | | 28.06 | | 25.75 | |
| JNS Foods Tamarac, FL | No Bid | | No Bid | | No Bid | | 3.6450 | a,u |
| JNS Foods Tamarac, FL | | | | | | | 21.87 | |
| Asian Food Solutions Oviedo, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Asian Food Solutions Oviedo, FL | | | | | | | | |

| ITEM Quantity: | Beans, Green 700 0502020 | cn cs | Beans Kidney 100 0502050 | cn cs | Refried Beans 250 0502060 | cn cs | Sweet Potatoes 100 0502280 | cn cs |
|---------------------------------------|-----------------------------------|----------|-----------------------------------|----------|------------------------------------|----------|----------------------------------|----------|
| ITEM NUMBER | 9 | | 10 | | 11 | | 12 | |
| US Foods-Montgomery Montgomery, AL | 4.3317 | | 3.7417 | | 4.7850 | | 4.9550 | |
| US Foods-Montgomery Montgomery, AL | 25.99 | | 22.45 | | 28.71 | | 29.73 | |
| Sysco Gulf Coast Geneva, AL | 4.9083 | | 4.7917 | a,u | 4.9917 | | 5.8250 | a,u |
| Sysco Gulf Coast Geneva, AL | 29.45 | | 28.75 | | 29.95 | | 34.95 | |
| LA Foods Agoura Hills, CA | 3.1583 | | No Bid | | No Bid | | No Bid | |
| LA Foods Agoura Hills, CA | 18.95 | m,u | | | | | | |
| Kelley Foods Elba, AL | No Bid | | No Bid | | No Bid | | 1.4220 | a,u |
| Kelley Foods Elba, AL | | | | | | | 21.33 | |
| JNS Foods Tamarac, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| JNS Foods Tamarac, FL | | | | | | | | |
| Asian Food Solutions Oviedo, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Asian Food Solutions Oviedo, FL | | | | | | | | |

| ITEM | Sweet Potatoes Crinkle Cut lb | | Sweet Potatoes Criss Cross lb | | Potatoes Instant cn | | Tomatoes cn | |
|----------------------|----------------------------------|-----|----------------------------------|-----|------------------------|----|----------------|----|
| Quantity: | 900 | cs | 900 | cs | 300 | cs | 100 | cs |
| | 051440 | | 0514450 | | 0502290 | | 0502360 | |
| ITEM NUMBER | 13a | | 13b | | 14 | | 15 | |
| US Foods-Montgomery | 1.3167 | a,u | 1.3040 | a,u | 6.1500 | | 3.6633 | |
| Montgomery, AL | 19.75 | | 19.56 | | 36.90 | | 21.98 | |
| Sysco Gulf Coast | 2.0667 | a,u | 2.0667 | a,u | 7.458 | | 3.7333 | |
| Geneva, AL | 31.00 | | 31.00 | | 44.75 | | 22.40 | |
| LA Foods | No Bid | | No Bid | | No Bid | | No Bid | |
| Agoura Hills, CA | | | | | | | | |
| Kelley Foods | 1.3333 | | 1.7207 | | 6.4033 | | 3.7000 | |
| Elba, AL | 20.00 | | 25.81 | | 38.42 | | 22.20 | |
| JNS Foods | No Bid | | No Bid | | No Bid | | No Bid | |
| Tamarac, FL | | | | | | | | |
| Asian Food Solutions | No Bid | | No Bid | | No Bid | | No Bid | |
| Oviedo, FL | | | | | | | | |

Not Awarded

| ITEM | Tomato Paste cn | | Tomato Sauce cn | | Broccoli Cuts lb | | Chili w/Beans cn | |
|----------------------|--------------------|----|--------------------|----|---------------------|-----|---------------------|-----|
| Quantity: | 100 | cs | 100 | cs | 1,600 | cs | 100 | cs |
| | 0502370 | | 0502380 | | 0514041 | | 0512060 | |
| ITEM NUMBER | 16 | | 17 | | 18 | | 19 | |
| US Foods-Montgomery | 5.0983 | | 3.5167 | | 1.1271 | | 9.0167 | |
| Montgomery, AL | 30.59 | | 21.10 | | 27.05 | | 54.10 | |
| Sysco Gulf Coast | 5.4000 | | 3.6417 | | 0.875 | | 8.7500 | |
| Geneva, AL | 32.40 | | 21.85 | | 26.25 | | 52.50 | |
| LA Foods | No Bid | | No Bid | | No Bid | | 6.950 | a,u |
| Agoura Hills, CA | | | | | | | 41.70 | |
| Kelley Foods | 5.0917 | | 3.5167 | | 0.6910 | a,Y | No Bid | |
| Elba, AL | 30.55 | | 21.10 | | 13.82 | | | |
| JNS Foods | No Bid | | No Bid | | 0.6240 | a,u | No Bid | |
| Tamarac, FL | | | | | 12.48 | | | |
| Asian Food Solutions | No Bid | | No Bid | | 0.9267 | a,u | No Bid | |
| Oviedo, FL | | | | | 27.80 | m | | |

Item # 17 - Selected by toss of coin. Tails selected for US-Mongomery; Heads for Kelley
Toss of Coin came up tails.

| ITEM | Carrots, Sliced lb 600 cs 0514101 | | Corn, Whole Kernel lb 1,200 cs 0514120 | | Turnip Greens lb 75 cs 0514140 | | Spinach Chopped lb 100 cs 0514150 | |
|---------------------------------------|--|-----|---|-----|---|-----|--|-----|
| Quantity: | | | | | | | | |
| ITEM NUMBER | 20 | | 21 | | 22 | | 23 | |
| US Foods-Montgomery Montgomery, AL | 0.8080 | | 0.8483 | | 0.7539 | | 0.7592 | |
| Sysco Gulf Coast Geneva, AL | 0.8313 | | 1.0417 | | No Bid | | 1.1354 | |
| LA Foods Agoura Hills, CA | No Bid | | No Bid | | No Bid | | No Bid | |
| Kelley Foods Elba, AL | No Bid | | 0.7695 | a,Y | 0.7372 | a,Y | 0.7300 | a,Y |
| JNS Foods Tamarac, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Asian Food Solutions Oviedo, FL | 0.8500 | a,u | 0.9200 | a,u | No Bid | | 1.0500 | a,u |
| | 17.00 | m | 18.40 | m | | | 37.80 | m |

| ITEM | Oriental-Style Mixed Veg. lb 150 cs 0514230 | | Mixed Vegetables lb 600 cs 0514250 | | Green Lima Beans lb 150 cs 0514290 | | Peas Green lb 100 cs 0514300 | |
|---------------------------------------|--|-----|---|-----|---|-----|---------------------------------------|-----|
| Quantity: | | | | | | | | |
| ITEM NUMBER | 24 | | 25 | | 26 | | 27 | |
| US Foods-Montgomery Montgomery, AL | No Bid | | 0.8585 | | 1.0587 | | No Bid | |
| Sysco Gulf Coast Geneva, AL | 1.5625 | | 1.1417 | | 1.308 | | 1.1083 | |
| LA Foods Agoura Hills, CA | No Bid | | No Bid | | No Bid | | No Bid | |
| Kelley Foods Elba, AL | No Bid | | 0.7585 | a,Y | 1.0665 | a,Y | 0.8260 | a,Y |
| JNS Foods Tamarac, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Asian Food Solutions Oviedo, FL | 1.0333 | a,u | 1.0700 | a,u | No Bid | | 1.0500 | a,u |
| | 24.80 | m | 21.40 | m | | | 21.00 | m |

| ITEM | Potato Wedges | lb cs | Curley Fries | lb cs |
|----------------------|------------------|----------|-----------------|----------|
| Quantity: | 600 | | 400 | |
| | 0514310 | | 0514401 | |
| ITEM NUMBER | 28 | | 29 | |
| US Foods-Montgomery | 0.6137 | | 0.7129 | |
| Montgomery, AL | 18.41 | | 17.11 | |
| Sysco Gulf Coast | No Bid | | No Bid | |
| Geneva, AL | | | | |
| LA Foods | No Bid | | No Bid | |
| Agoura Hills, CA | | | | |
| Kelley Foods | 0.6777 | | 0.7513 | |
| Elba, AL | 20.33 | | 18.03 | |
| JNS Foods | No Bid | | No Bid | |
| Tamarac, FL | | | | |
| Asian Food Solutions | No Bid | | No Bid | |
| Oviedo, FL | | | | |

m = Minimum Bid by Vendor

au = Alternate product bid. Product not approved in taste test or no sample was sent by bidder.

Y = Product was approved in Taste Test

m = Bidder bid minimum ship quantities

mu = Minimum ship quantity bid is not acceptable for that item

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: http://old.escambia.k12.fl.us/adminoff/finance/purchasing/current_bid_activity.html

Failure to file a protest within the time prescribed in

Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings.

Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie, Director
Purchasing Department
